



# NEGOTIATING YOUR PAY RISE

**For many of us, our job is our main source of income, if not our only real source. With relentless cost of living increases, we need to get paid as much as we can to allow a reasonable standard of living. You cannot afford to be underpaid!**

## **COURSE: NEGOTIATING YOUR PAY RISE**

This audio course has been specifically designed by hk consultants to assist employees in strengthening their pay review negotiation skills.

### **What you get:**

- 2 CDs totaling **over 130 minutes** of audio
- Course delivered **entirely via correspondence**
- Convenient, **self-paced learning**

### **What you can gain:**

- Increased confidence when approaching your pay review meetings and negotiations
- Increased power and projected strength
- An ability to better persuade your employer
- An understanding of the dynamics of pay rise negotiations
- Effective strategies and methods to use
- An understanding of your alternatives
- Tips & tactics for each stage of negotiating
- An ability to mould the situation to your advantage before discussions with your employer begin
- Ability to better deal with difficult bosses

### **Why choose this course?:**

- Relates knowledge to real-life contexts and scenarios
- An affordable and flexible solution
- Learn at home or in the car - no books, classes or costly seminars!

### **How to order:**

Visit [www.hkconsultants.com.au](http://www.hkconsultants.com.au) and follow the links



*Learn from negotiation experts, how to get paid more.*

*hk consultants has extensive negotiations knowledge and experience!*

### **Technical Information:**

2 Compact Discs containing .WAV audio files.  
Running time: 132 minutes approx., English.  
Recommended Playing Equipment: Compact Disc player or drive with a capacity to read and play duplicated/'burned' discs.



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