

## **IMPORTANT NOTICE**

**A MEETING FOR ALL NEWSAGENTS IS TO BE HELD  
ON FRIDAY DECEMBER 18th. AT 2.00pm.- 5.00PM  
THE EDUCATION DEVELOPMENT CENTRE MILNER STREET  
HINDMARSH**

## **THIS IS YOUR OPPORTUNITY TO HAVE AN INPUT ON THE 2010 ANPL CONTRACTS**

### **SOME OF THE CONCERNS EXPRESSED BY FELLOW NEWSAGENTS ARE :**

- : TWELVE MONTH TERM FOR METROPOLITAN NEWSAGENTS WHEN THE REST OF AUSTRALIA IS OFFERED 2 YEARS**
- : DELIVERY FEES HAVE NOT KEPT PACE WITH COSTS**
- : HEAVY DISCOUNTING OF THE ADVERTISER SOME OF THAT BORNE BY THE NEWS-AGENT**
- : 2% SETTLEMENT DISCOUNT v INCREASED DELIVERY FEE AND FULL MARGIN FOR SPECIAL OFFERS**
- : NEWSAGENT RESPONSIBLE FOR ALL OH&S ISSUES REGARDLESS OF SIZE OF PAPER**
- : FINISHING TIME OF DELIVERY ROUNDS**
- : SUB AGENTS**
- : CUSTOMER MIGRATION**
- : CONTRACT CAN BEEN CHANGED AT ANY TIME BY ANPL**
- : TRANSFER OF CUSTOMER DATA BASE**

### **SPEAKING ON THE DAY WILL BE:**

**PROFESSOR FRANK ZUMBO UNIVERSITY NSW. FRANK IS REGARDED AS ONE OF THE MOST PROMINANT PERSONS IN AUSTRALIA REGARDING THE EXCESSIVE POWER OF BIG BUSINESS IN AUSTRALIA, HE WILL BE FLYING TO ADELAIDE FOR THE DAY AND HAS DONATED HIS TIME**

**WE HAVE AN ADELAIDE BASED LAWYER WHO SPECIALIZES IN CONTRACT LAW**

**MR. JOHN DARLEY UPPER HOUSE MLC**

**MR. ROBERT BROKENSHIRE FAMILY FIRST**

**MR STEVE GEORGANIS FEDERAL LABOUR MP FOR HINDMARSH HAS ALSO BEEN INVITED.**

**THERE WILL AMPLE TIME FOR NEWSAGENTS TO HAVE THEIR INPUT**