



A.C.N. 010 518 279 A.B.N. 15 131 829 412

11th February, 2011

Dear Valued Customer,

Cyclone Yasi has destroyed many of the produce crops in Far North Queensland coastal areas between Townsville and Cairns. Followmont relies on back loading of linehaul vehicles with this produce to provide sustainable transport rates for freight from Brisbane to the far north of Queensland. Without this return freight there will be a significant cost impact in servicing the region from Townsville to Cairns.

To cover part of this additional cost Followmont advises that effective Monday 21st February 2011, we will be temporarily applying an increase to some of your freight rates:

Freight movements Ex Brisbane & Ex South East Queensland

-	to Townsville Region	19%
-	to Cairns Region	19%
-	to Cassowary Coast (between Cairns & Townsville)	19%
-	to Tablelands/Mossman Region	19%

We will continue to monitor and review this as the back loading out of North Queensland gradually returns to normal. We envisage a significant review in May when the Bowen produce season commences with a reduction in part of these additional costs and hopefully, within 6 to 8 months, the region will have fully recovered.

Followmont Transport is a Queensland owned & operated family business and solely provides express freight services within Queensland and Northern Rivers NSW. We have proudly provided this service for 28 years and are focused on continuing this service through these challenging times. This decision was not taken lightly and we trust you to understand why it was made.

Our Sales Team or your local Depot Manager can answer any questions you may have.

Yours Faithfully,

Mark Tobin
Director/Queensland Manager

Proudly Servicing Queensland

PO Box 1597, Eagle Farm BC, QLD 4009 45 Taylor Place, Eagle Farm, QLD 4009
Telephone: (07) 3608 4900 Fax: (07) 3608 4600 www.followmont.com.au



A.C.N. 010 518 279 A.B.N. 15 131 829 412

11th February, 2011

Dear Valued Customer,

Cyclone Yasi has destroyed many of the produce crops in Far North Queensland coastal areas between Townsville and Cairns. Followmont relies on back loading of linehaul vehicles with this produce to provide sustainable transport rates for freight from Brisbane to the far north of Queensland. Without this return freight there will be a significant cost impact in servicing the region from Townsville to Cairns.

To cover part of this additional cost Followmont advises that effective Monday 21st February 2011, we will be temporarily applying an increase to some of your freight rates:

Freight movements Ex Brisbane & Ex South East Queensland

-	to Townsville Region	19%
-	to Cairns Region	19%
-	to Cassowary Coast (between Cairns & Townsville)	19%
-	to Tablelands/Mossman Region	19%

We will continue to monitor and review this as the back loading out of North Queensland gradually returns to normal. We envisage a significant review in May when the Bowen produce season commences with a reduction in part of these additional costs and hopefully, within 6 to 8 months, the region will have fully recovered.

Followmont Transport is a Queensland owned & operated family business and solely provides express freight services within Queensland and Northern Rivers NSW. We have proudly provided this service for 28 years and are focused on continuing this service through these challenging times. This decision was not taken lightly and we trust you to understand why it was made.

Our Sales Team or your local Depot Manager can answer any questions you may have.

Yours Faithfully,

Mark Tobin
Director/Queensland Manager

Proudly Servicing Queensland

PO Box 1597, Eagle Farm BC, QLD 4009 45 Taylor Place, Eagle Farm, QLD 4009
Telephone: (07) 3608 4900 Fax: (07) 3608 4600 www.followmont.com.au



GENERAL EXPRESS TRANSPORT & MAGAZINE DISTRIBUTION TO QUEENSLAND

