

News Corp Australia

NEWS CORP AUSTRALIA ANNOUNCES OUTCOME OF ANNUAL DISTRIBUTION FEE REVIEW

In March 2014, News Corp Australia committed to undertaking an annual review of the distribution fixed fee.

We have reviewed the fees taking into consideration all submissions from Industry bodies & any other parties. The outcome of the review is detailed below:

The following Newsagent fees will increase on Monday March 16th 2015

- Fixed Distribution Fee
- Fixed Distribution Fee – Home Delivery
- Home Delivery Fees

The attached table highlights the increases.

News Corp Australia has implemented cover price increases on all of our mastheads in the last 12 months and we intend to continue this in the forthcoming year. This has, and will continue to add additional revenue to the home deliveries and retail side of newsagency businesses.

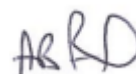
We will also be continuing our highly successful series of collectable promotions which have generated considerable circulation increases and incremental merchandise sales, along with incremental distribution revenue.

Finally, News Corp Australia will continue to conduct the annual review process and announce the outcome in February each year; with any change to take place in mid-March. We will continue to liaise with Industry bodies to let them know when submissions are required for this process, should they choose to make a recommendation/ submission.

If you have any questions, please contact us directly:

- Via email: News4Newsagents@news.com.au
- Via your usual News contact

Kind regards,



Troy Graham

Andrew Pirrit

General Manager

Retail Customer Development

National Director – Circulation

News Corp Queensland

News Corp Australia

NEWS CORP AUSTRALIA -ANNUAL DISTRIBUTION FEE REVIEW * Effective from 16/03/2015**The Courier Mail & The Sunday Mail, Gold Coast Bulletin,
Cairns Post, Herald Sun, Daily Telegraph (Qld Only)**

| FIXED DISTRIBUTION FEE | Current Fee (excl. GST) | Current Fee (incl. GST) | New Fee (excl. GST) | New Fee (incl. GST) |
|--|--------------------------------|--------------------------------|----------------------------|----------------------------|
| Monday - Friday | \$0.1636 | \$0.1800 | \$0.1677 | \$0.1845 |
| Saturday | \$0.2727 | \$0.3000 | \$0.2795 | \$0.3075 |
| Sunday | \$0.2841 | \$0.3125 | \$0.2912 | \$0.3203 |
| RETAIL Commission | Current Fee (excl. GST) | Current Fee (incl. GST) | | |
| Monday - Friday | \$0.1273 | \$0.1400 | No Change | |
| Saturday | \$0.2000 | \$0.2200 | No Change | |
| Sunday | \$0.3068 | \$0.3375 | No Change | |
| Home Delivery DISTRIBUTION FEE - (Combines Fixed Distribution Fee & Retail) | Current Fee (excl. GST) | Current Fee (incl. GST) | New Fee (excl. GST) | New Fee (incl. GST) |
| Monday - Friday | \$0.4727 | \$0.5200 | \$0.4814 | \$0.5295 |
| Saturday | \$0.6545 | \$0.7200 | \$0.6659 | \$0.7325 |
| Sunday | \$0.7727 | \$0.8500 | \$0.7844 | \$0.8628 |
| PER COPY HOME DELIVERY FEE | Current Fee (excl. GST) | Current Fee (incl. GST) | New Fee (excl. GST) | New Fee (incl. GST) |
| Monday - Sunday | \$0.1818 | \$0.2000 | \$0.1864 | \$0.2050 |

The Australian

| FIXED DISTRIBUTION FEE | Current Fee (excl. GST) | Current Fee (incl. GST) | New Fee (excl. GST) | New Fee (incl. GST) |
|--|--------------------------------|--------------------------------|----------------------------|----------------------------|
| Monday - Friday | \$0.3000 | \$0.3300 | \$0.3075 | \$0.3383 |
| Saturday | \$0.4500 | \$0.4950 | \$0.4613 | \$0.5074 |
| RETAIL Commission | Current Fee (excl. GST) | Current Fee (incl. GST) | | |
| Monday - Friday | \$0.2273 | \$0.2500 | No Change | |
| Saturday | \$0.3000 | \$0.3300 | No Change | |
| Home Delivery DISTRIBUTION FEE - (Combines Distribution Fee & Retail) | Current Fee (excl. GST) | Current Fee (incl. GST) | New Fee (excl. GST) | New Fee (incl. GST) |
| Monday - Friday | \$0.7091 | \$0.7800 | \$0.7211 | \$0.7933 |
| Saturday | \$0.9318 | \$1.0250 | \$0.9476 | \$1.0424 |
| PER COPY HOME DELIVERY FEE | Current Fee (excl. GST) | Current Fee (incl. GST) | New Fee (excl. GST) | New Fee (incl. GST) |
| Monday - Saturday | \$0.1818 | \$0.2000 | \$0.1864 | \$0.2050 |

Townsville Bulletin

| FIXED DISTRIBUTION FEE | Current Fee (excl. GST) | Current Fee (incl. GST) | New Fee (excl. GST) | New Fee (incl. GST) |
|--|--------------------------------|--------------------------------|----------------------------|----------------------------|
| Monday - Friday | \$0.1364 | \$0.1500 | \$0.1398 | \$0.1538 |
| Saturday | \$0.2273 | \$0.2500 | \$0.2330 | \$0.2563 |
| RETAIL Commission | Current Fee (excl. GST) | Current Fee (incl. GST) | | |
| Monday - Friday | \$0.1591 | \$0.1750 | No Change | |
| Saturday | \$0.2500 | \$0.2750 | No Change | |
| Home Delivery DISTRIBUTION FEE - (Combines Distribution Fee & Retail) | Current Fee (excl. GST) | Current Fee (incl. GST) | New Fee (excl. GST) | New Fee (incl. GST) |
| Monday - Friday | \$0.4773 | \$0.5250 | \$0.4852 | \$0.5338 |
| Saturday | \$0.6591 | \$0.7250 | \$0.6693 | \$0.7363 |
| PER COPY HOME DELIVERY FEE | Current Fee (excl. GST) | Current Fee (incl. GST) | New Fee (excl. GST) | New Fee (incl. GST) |
| Monday - Saturday | \$0.1818 | \$0.2000 | \$0.1864 | \$0.2050 |

***Note:-** The per copy delivery fee is the fee charged to customers by the newsagent where they bill on full price & is the fee that News Corp adds to the commission credited to newsagents for customers on special home delivery rates and or paying News direct.