\$100M Big week of Jackpots! 24/7/18, 10:56 am

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Hi

It's a massive week with \$100M on offer across OZ Lotto, Powerball and the Saturday Lotto Superdraw!

We're trialling a new marketing approach that focusses on creating excitement about the big week of jackpots ahead.

This fresh approach will target our less frequent players who only purchase Lotto in-store once a week and also encourage infrequent and new players to visit your store to play.

To make the most of their visit, we're promoting a \$50 Jackpot Combo Pack which provides an easy way to buy tickets in all three draws.

What you need to do

- Let your customers know about the \$50 Jackpot Combo Pack (\$50JP)
- Promote the \$50 Jackpot Combo Pack (\$50JP) on your Facebook page you can download an image from <u>Retail Link</u>
- Share posts about the 'Big week of Jackpots' from the Lotterywest Facebook Page

Suggested sales scripts*

- Buy a \$50 Jackpot Combo Pack for 44 chances to win across the week.
- There's \$100 million up for grabs this week! Buy a \$50 Jackpot Combo Pack for your chance to win.

*\$50JP is available from Sunday 22 July until 5.59pm Tuesday 24 July.

Our new TV commercial

The TV commercial will promote all three draws and launches this Sunday 22 July 2018. Take a sneak peek below!

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We'll also be supporting the event with digital point of sale in-store, radio, social media and Public Relations activity.

We hope this week brings you big results and look forward to sharing details on how we performed in InTouch next week.

Please contact <u>Customer Services</u> on 133 777 if you have any questions.

Connect with us







www.lotterywest.wa.gov.au

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